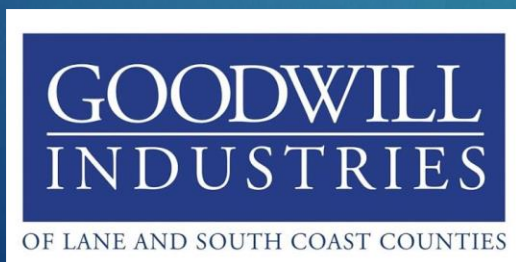


ANNUAL REPORT 2018

OUR MISSION:

TO PROVIDE VOCATIONAL
OPPORTUNITIES TO INDIVIDUALS WITH
BARRIERS TO EMPLOYMENT





SERVICES



JOB CONNECTIONS

Open to the public, Job Connections is a job search and referral program designed to help participants find a job in the community that fits their needs and abilities.

Individuals Served
5,404

Programs offered within Job Connections include the following Supplemental Nutrition Assistance Programs (SNAP):

- SNAP Employment and Training 1,983
- SNAP Outreach 1,150

GOODWILL RETAIL TRAINING CENTERS

Goodwill's Retail Training Centers provide opportunities for individual's to gain skills and learn more about work in an integrated and competitive environment.

DHS Self Sufficiency Supported Work **186**

Individuals gain positive work experience in a supportive environment.

- Lane County 103
- Coos and Curry Counties 83

Prosperity Program **173**

Provides financial wellness planning, banking and higher education assistance.

I/DD Employment & Training **135**

Provides integrated, paid, on-the-job training and classroom activities designed to assist individuals with developmental disabilities gain skills and become more successful in a community job.

Vocational Rehabilitation Services **53**

Offers job development, job preparation, retention, assessment and work adjustment to individuals.

Other Services **770**

Volunteer, Internships, Tax Aide through AARP.

TOTAL NUMBER SERVED

6,594

SERVICES

Individuals Served

Unemployed/Dislocated Worker	4,010
Welfare Recipient	2,102
Offenders/Ex-Offenders	1,572
Homeless	1,511
Working Poor/Incumbent Worker/Underemployed	1,152
Other Disadvantaging Condition	1,007
Older Workers	878
Lack of GED/High School Equivalency	701
Unknown or Unreported Barrier	619
Psychiatric and/or Emotional Disability	497
Other Physical Disability	416
At-Risk Youth	215
Learning Disability	167
Other Disabling Condition	162
Chemical Disability	124
Neurological Disability	106
Non-English Speaking	92
Developmental Disability	91
Lack of Literacy	68
Autism	54
Deafness or Other Hearing Impairment	28
Blindness or Other Visual Impairment	19

**An individual may be included in one or more of the above categories.*

FINANCIALS

What Our Community Provided to Goodwill	
Community Training Sales	\$24,282,450
Donated Goods Inventory	\$7,062,632
Vocational Services	\$1,437,639
Other Income	\$929,912
Fundraising	\$200,420
TOTAL	\$33,913,053
What Goodwill Returned to Our Community	
Wages	\$12,059,068
Payroll Taxes and Benefits	\$2,510,460
TOTAL Payroll Expenses	\$14,569,528
Occupancy (rent, utilities, insurance, etc.)	\$2,976,685
Investment in New Facilities and Equipment	\$3,488,755
Other Expenses	\$2,396,602
Supplies and Services	\$9,393,022
Telephone & Postage	\$180,174
Debt Service	\$908,287
TOTAL	\$33,913,053



LEADERSHIP

Board of Directors 2018

Virginia Slate
Chair

Kevin McAndrews
Vice Chair

Kathleen Hynes
Secretary

Michael Lewis
Treasurer

Elizabeth Bickford
Director

Steve Fishback
Director

Jim Gilroy
Director

Dorlon Humber
Director

Goodwill Leadership Team

Jim Martin
President and CEO

Kristy Langworthy
*Chief Financial Officer,
Interim Director of
Workforce Development,
& Chief Operating Officer,
Alaska Operations*

Joy Medley
Director of Retail Operations

Jim Nelson
Director of Special Projects

CARF and DHS Accreditation

Goodwill Industries of Lane and South Coast Counties is accredited by the Commission on Accreditation of Rehabilitation Facilities (CARF), and the State of Oregon Department of Human Services.