



OUR MISSION

To provide vocational opportunities to individuals with barriers to employment

JOB CONNECTIONS

Open to the public, participants and employees to assist in job search and various educational needs..... 3,945

TRANSITIONAL SERVICES

Job development and supported work experience opportunities..... 403

LONG-TERM SERVICES

Provide supported work opportunities at Goodwill and in the community for individuals with developmental disabilities. Individual vocational goal planning includes independence, productivity and integration..... 213



Our business is changing lives.

Blindness or Other Visual Impairment.....	20
Deafness or Other Hearing Impairment.....	16
Other Physical Disability.....	208
Neurological Disability.....	40
Learning Disability.....	95
Chemical Disability.....	35
Psychiatric and/or Emotional Disability.....	202
Developmental Disability.....	195
Other Disabling Condition.....	75
Unemployed/Dislocated Worker.....	2,627
Working Poor/Incumbent Worker/Underemployed.....	52
Welfare Recipients.....	784
At-Risk Youth.....	27
Offenders/Ex-Offenders.....	1,232
Older Workers.....	353
Homeless.....	388
Non-English Speaking.....	24
Lack of Literacy.....	68
Lack of GED/High School Equivalency.....	383
Other Disadvantaging Condition.....	269

** An individual may qualify in one or more of the above categories.*



WHAT OUR COMMUNITY PROVIDED TO GOODWILL

Community Training Sales.....	\$13,890,194
Donated Goods Inventory.....	\$3,675,388
Partner Agencies.....	\$1,460,467
Other Income.....	\$653,764
Fundraising.....	\$34,869
Industrial Services.....	\$14,925
TOTAL.....	\$19,729,607

WHAT GOODWILL RETURNED TO OUR COMMUNITY

Wages.....	\$7,287,590
Payroll Taxes & Benefits.....	\$1,486,558
Total Payroll Expenses.....	\$8,774,148
Supplies & Services Purchased.....	\$4,973,452
Occupancy (rent, utilities, insurance, interest, etc).....	\$2,276,267
Investment in new Facilities & Equipment.....	\$1,640,479
Other Expenses.....	\$1,055,327
Telephone & Postage.....	\$449,589
Business Development.....	\$356,177
Debt Service.....	\$204,168
TOTAL.....	\$19,729,607



2011 BOARD OF DIRECTORS

Virginia Slate
Chair

Kevin McAndrews
Vice Chair

Kathleen Hynes
Secretary

Don Hescheles
Treasurer

Elizabeth Bickford
Director

Dorlon Humber
Director

Cindi Miller
Director

Michael Lewis
Director

GOODWILL LEADERSHIP TEAM

Jim Martin
President & CEO

Rufina Saiz
Assistant to the President

Kristy Langworthy
Director of Finance

Megan Moore
Director of Retail Operations

Jim Nelson
Director of Business Operations

Rick Kangail
*Director of Human Resources
& Workforce Development*

*Goodwill Industries of Lane and South Coast Counties is accredited by
The Commission on Accreditation of Rehabilitation Facilities (CARF),
and the State of Oregon Department of Human Services*