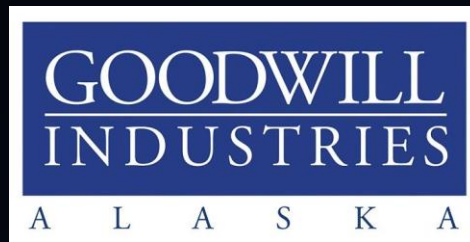


# ANNUAL REPORT 2017



*OUR MISSION:  
TO PROVIDE VOCATIONAL OPPORTUNITIES TO  
INDIVIDUALS WITH BARRIERS TO EMPLOYEMENT*

## JOB CONNECTIONS

**People  
Served**

Open to the public, Job Connections is a job search and referral program designed to help participants find a job in the community that fits their needs and abilities.

**5,396**

Programs offered within Job Connections include the following Supplemental Nutrition Assistance Programs (SNAP):

- SNAP Employment and Training 1,765
- SNAP Outreach 1,061

## GOODWILL RETAIL TRAINING CENTERS

Goodwill's Retail Training Centers provide opportunities for individual's to gain skills and learn more about work in an integrated and competitive environment.

### ***DHS Self Sufficiency Supported Work***

**191**

Individuals gain positive work experience in a supportive environment.

- Lane County 156
- Coos and Curry Counties 35

### ***Vocational Rehabilitation Services***

**127**

Offers job development, job preparation, retention, assessment and work adjustment to individuals.

### ***I/DD Employment & Training***

**124**

Provides integrated, paid, on-the-job training and classroom activities designed to assist individuals with developmental disabilities gain skills and become more successful in a community job.

### ***Prosperity Program***

**131**

Provides financial wellness planning, banking and higher education assistance.

### ***Other Services***

**821**

Volunteer, Internships, Tax Aide through AARP.

**TOTAL NUMBER SERVED**

**6,790**

## People Served

Unemployed/Dislocated Worker	4,165
Welfare Recipient	1,952
Offenders/Ex-Offenders	1,555
Working Poor/Incumbent Worker/Underemployed	1,539
Homeless	1,352
Other Disadvantaging Condition	933
Older Workers	812
Lack of GED/High School Equivalency	671
Unknown or Unreported Barrier	526
Other Physical Disability	391
Psychiatric and/or Emotional Disability	385
At-Risk Youth	207
Other Disabling Condition	152
Learning Disability	151
Neurological Disability	114
Developmental Disability	108
Chemical Disability	101
Non-English Speaking	70
Lack of Literacy	61
Autism	40
Deafness or Other Hearing Impairment	29
Blindness or Other Visual Impairment	24

*\*An individual may be included in one or more of the above categories.*

# FINANCIALS



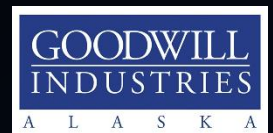
## What Our Community Provided to Goodwill

Community Training Sales	\$21,296,029
Donated Goods Inventory	\$6,607,128
Vocational Services	\$1,710,250
Other Income	\$649,076
Fundraising	\$176,797
<b>TOTAL</b>	<b>\$30,439,280</b>

## What Goodwill Returned to Our Community

Wages	\$11,037,345
Payroll Taxes and Benefits	\$2,409,071
<b>TOTAL Payroll Expenses</b>	<b>\$13,446,416</b>
Investment in New Facilities and Equipment	
Business Development	\$37,124
Occupancy (rent, utilities, insurance, interest, etc.)	\$2,558,803
Investment in New Facilities and Equipment	\$2,597,519
Other Expenses	\$2,237,258
Supplies and Services	\$8,198,755
Telephone & Postage	\$580,084
Debt Service	\$783,321
<b>TOTAL</b>	<b>\$30,439,280</b>

# LEADERSHIP



## 2017 Board of Directors

**Virginia Slate**  
*Chair*

**Kevin McAndrews**  
*Vice Chair*

**Kathleen Hynes**  
*Secretary*

**Don Hescheles**  
*Treasurer (January-May 2017)*

**Michael Lewis**  
*Treasurer (June 2017-current)*

**Elizabeth Bickford**  
*Director*

**Steve Fishback**  
*Director*

**Jim Gilroy**  
*Director*

**Dorlon Himber**  
*Director*

## Goodwill Leadership Team

**Jim Martin**  
*President and CEO*

**Kristy Langworthy**  
*Chief Financial Officer*  
*Chief Operating Officer,*  
*Alaska Operations*

**Joy Murphy**  
*Director of Retail Operations*

**Bill Goman**  
*Director of Workforce Development*

**Jim Nelson**  
*Director of Special Projects*

## CARF and DHS Accreditation

Goodwill Industries of Lane and South Coast Counties is accredited by The Commission on Accreditation of Rehabilitation Facilities (CARF), and the State of Oregon Department of Human Services (DHS).