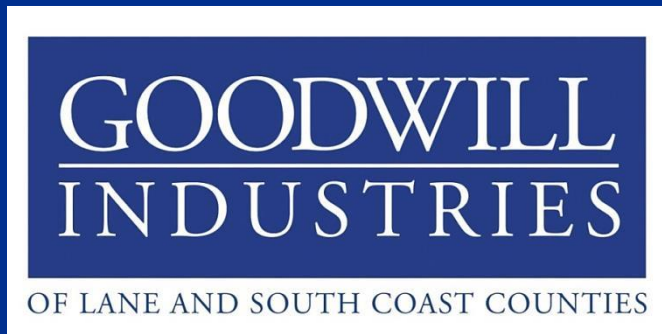


# ANNUAL REPORT 2015



## *Our Mission*

*To provide vocational opportunities to individuals  
with barriers to employment.*

# SERVICES

## Job Connections

Open to the public, Job Connections is a free job search and referral program designed to help participants find a job in the community that fits their needs and abilities.

**People  
Served**

**5,830**

## Goodwill Retail Training Centers

Goodwill's Retail Training Centers provide opportunities for individual's to gain skills and learn more about work in an integrated and competitive environment.

## *DHS Self Sufficiency Supported Work*

Individuals gain positive work experience in a supportive environment.

**317**

## *Vocational Rehabilitation Services*

Offers job development, job preparation, retention, assessment and work adjustment to individuals.

**183**

## *I/DD Employment & Training*

Provides integrated, paid, on-the-job training and classroom activities designed to assist individuals with developmental disabilities gain skills and become more successful in a community job.

**168**

## *Prosperity Program*

Provides financial wellness planning, banking and higher education assistance.

**130**

## *Other Services*

Volunteer, Internships, Tax Aide through AARP.

**1,148**

**TOTAL DISTINCT NUMBER SERVED**

**7,607**

# SERVICES

## People Served

Lack of Market-Valued Post Secondary Credential	4,945
Unemployed/Dislocated Worker	4,843
Welfare Recipient	2,304
Working Poor/Incumbent Worker/Underemployed	1,745
Offenders/Ex-Offenders	1,713
Homeless	1,224
Other Disadvantaging Condition	974
Older Workers	829
Lack of GED/High School Equivalency	693
Unknown or Unreported Barrier	408
Psychiatric and/or Emotional Disability	308
Other Physical Disability	303
At-Risk Youth	177
Learning Disability	145
Developmental Disability	131
Neurological Disability	84
Lack of Literacy	82
Non-English Speaking	81
Other Disabling Condition	77
Autism	43
Deafness or Other Hearing Impairment	39
Chemical Disability	36
Blindness or Other Visual Impairment	10

*\*An individual may qualify in one or more of the above categories.*

# FINANCIALS

## What Our Community Provided to Goodwill

Community Training Sales	\$17,139,910
Donated Goods Inventory	\$4,898,707
Vocational Rehabilitation Fees	\$2,275,978
Other Income	\$553,684
Fundraising	\$454,591
Industrial Services	\$1,277
<b>TOTAL</b>	<b>\$25,324,147</b>

## What Goodwill Returned to Our Community

Wages	\$8,995,923
Payroll Taxes and Benefits	\$2,058,982
<b>TOTAL Payroll Expenses</b>	<b>\$11,054,905</b>

Supplies & Services	\$6,266,496
Investment in New Facilities and Equipment	\$2,727,407
Occupancy (rent, utilities, insurance, interest, etc.)	\$2,042,656
Other Expenses	\$1,907,428
Debt Service	\$675,198
Telephone & Postage	\$493,883
Business Development	\$156,174
<b>TOTAL</b>	<b>\$25,324,147</b>

# LEADERSHIP

## **2015 Board of Directors**

Virginia Slate  
*Chair*

Kevin McAndrews  
*Vice Chair*

Kathleen Hynes  
*Secretary*

Don Hescheles  
*Treasurer*

Elizabeth Bickford  
*Director*

Steve Fishback  
*Director*

Jim Gilroy  
*Director*

Dorlon Himber  
*Director*

Michael Lewis  
*Director*

## **Goodwill Leadership Team**

Jim Martin  
*President and CEO*

Kristy Langworthy  
*Chief Financial Officer*  
*Chief Operating Officer, Alaska Operations*

Joy Murphy  
*Director of Retail Operations*

Jim Nelson  
*Director of Workforce Development and  
Special Projects*

Libby Steffen-Schafermeyer  
*Executive Assistant*

## **CARF and DHS Accreditation**

Goodwill Industries of Lane and South Coast Counties is accredited by The Commission on Accreditation of Rehabilitation Facilities (CARF), and the State of Oregon Department of Human Services (DHS).