

# GOODWILL INDUSTRIES

OF LANE AND SOUTH COAST COUNTIES

## 2013 ANNUAL REPORT

### *OUR MISSION*

To provide vocational opportunities to individuals with barriers to employment.

# GOODWILL INDUSTRIES

OF LANE AND SOUTH COAST COUNTIES

## SERVICES

People  
Served

### Job Connections

Open to the public, Job Connections is a free job search and referral program designed to help participants find a job outside Goodwill that fits their needs and abilities.....4,483

### Other Transitional Services

Job development, prosperity and supported work experience opportunities.....1,276

### Long-Term Services

Provides supported work opportunities at Goodwill and in the community for individuals with developmental disabilities. Individual vocational goal planning includes independence, productivity and integration.....198

**TOTAL SERVED.....5,957**

# GOODWILL INDUSTRIES

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## SERVICES

	People Served
Unemployed/Dislocated Worker.....	4,030
Welfare Recipient.....	1,742
Offenders/Ex-Offenders.....	1,320
Working Poor/Incumbent Worker/Underemployed.....	1,126
Older Workers.....	811
Homeless.....	702
Other Disadvantaging Condition.....	682
Lack of GED/High School Equivalency.....	501
Unknown or Unreported Barrier.....	392
Psychiatric and/or Emotional Disability.....	277
Other Physical Disability.....	248
Developmental Disability.....	174
Lack of Literacy.....	107
Learning Disability.....	94
Neurological Disability.....	80
Non-English Speaking.....	63
At-Risk Youth.....	53
Other Disabling Condition.....	38
Chemical Disability.....	36
Deafness or Other Hearing Impairment.....	33
Autism.....	26
Blindness or Other Visual Impairment.....	13

*\*An individual may qualify in one or more of the above categories.*

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## FINANCIALS

### What Our Community Provided to Goodwill

Community Training Sales.....	\$15,163,783
Donated Goods Inventory.....	\$4,010,818
Vocational Rehabilitation Fees.....	\$1,693,904
Other Income.....	\$595,857
Fundraising.....	\$47,934
Industrial Services.....	\$12,257
<b>TOTAL.....</b>	<b>\$21,524,553</b>

### What Goodwill Returned to Our Community

Wages.....	\$8,017,301
Payroll Taxes & Benefits.....	\$1,532,686
<b>TOTAL Payroll Expenses.....</b>	<b>\$9,549,987</b>
Supplies & Services Purchase.....	\$5,923,202
Occupancy (rent, utilities, insurance, interest, etc.).....	\$2,477,675
Investment in new Facilities & Equipment.....	\$1,395,787
Other Expenses.....	\$1,130,758
Telephone & Postage.....	\$501,757
Debt Service.....	\$258,398
<b>TOTAL.....</b>	<b>\$21,524,553</b>

# GOODWILL INDUSTRIES

OF LANE AND SOUTH COAST COUNTIES

## LEADERSHIP

### 2013 Board of Directors

Virginia Slate  
*Chair*

Kevin McAndrews  
*Vice Chair*

Kathleen Hynes  
*Secretary*

Don Hescheles  
*Treasurer*

Elizabeth Bickford  
*Director*

Jim Gilroy  
*Director*

Dorlon Humber  
*Director*

Michael Lewis  
*Director*

Cindi Miller  
*Director*

### Goodwill Leadership Team

Jim Martin  
*President and CEO*

Kristy Langworthy  
*Chief Financial Officer*

Jim Nelson  
*Director of Workforce Development and  
Special Projects*

Joy Murphy  
*Director of Retail Operations*

Libby Steffen-Schafermeyer  
*Executive Assistant*

Goodwill Industries of Lane and South Coast Counties is accredited by The Commission on Accreditation of Rehabilitation Facilities (CARF), and the State of Oregon Department of Human Services.